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#### **BOARD OF FINANCE**

TOWN OF BRANFORD 1019 MAIN STREET, P.O. BOX 150, BRANFORD, CONNECTICUT 06405

JOSEPH W. MOONEY, CHAIRMAN VICTOR CASSELLA HARRY DIADAMO, JR. PAMELA DELISE CHARLES F. SHELTON, JR. JEFFREY E. VAILETTE



EX-OFFICIO JAMES COSGROVE, First Selectman

CLERK LISA E. ARPIN, Town Clerk

### BOARD OF FINANCE REGULAR MEETING MINUTES November 27, 2023 at 7:30 p.m.



A regular meeting of the Board of Finance was held on November 27, 2023 at 7:30 p.m. at Fire Headquarters, 45 North Main Street, Branford, CT. The meeting was also available for remote public viewing via BCTV and Facebook Live.

Board members seated were: Chairman Joseph Mooney, Harry DiAdamo, Pamela DeLise, Charles Shelton, Jeffrey Vailette and Victor Cassella. Also present were First Selectman James Cosgrove, Finance Director Jim Finch, Assistant Finance Director Kathryn LaBanca, Town Clerk Lisa Arpin, and RTM reps Peter Black, Tracy Everson, John Hartwell, Ray Ingraham, Nancy McCormack, Frank Twohill and Alisa Waterman.

- 1. The Board unanimously tabled approval of the minutes of the October 30, 2023 meeting as they were received late. Motion from Mr. Shelton, seconded by Mr. Vailette.
- 2. Citizen's Communication--None.
- 3. A discussion was introduced by Finance Director Jim Finch on Pensions and OPEB asset allocation and return on asset approaches. The month-long process involved several meetings with our pension advisors and actuary to look at the dramatic rise in interest rates and if that presented any opportunities to change the way we look at managing the pension assets, and can we immunize additional payments to meet projected cash flows. A hardcopy of the updated asset allocation study is attached.

Michael Lepore of GYL Financial Synergies introduced GYL's CEO Gerry Goldberg. Mr. Lepore talked about asset allocations and funding requirements. He discussed the approach to have bonds come due consistent with when the liabilities need to be paid, i.e. match short term obligations with short term assets that will be less volatile and will have maturity dates consistent with when the liabilities come due, and let the longer term liabilities hedge against inflation. For the Police Pension, Mr. Lepore focused on page 4 of the attached presentation, and because of the higher interest rates, recommends an increase to the fixed

fixed income allocation to 55% of the portfolio, which would continue to support the 6.5% assumed rate of return so there is no change to the return assumptions. But because of higher rates, that would immunize 5-6 years of liabilities. The recommendation is to maintain the 6.5% assumed rate of return but increase the fixed income allocation to 55%. Mr. Lepore referred to the chart on Page 6 for composition - 45% equity/55% fixed income. After additional comments by Mr. Finch and Q&A, Mr. DiAdamo made the motion to approve the 45/55% reallocation, seconded by Mr. Vailette. Vote unanimous. Mr. Lepore noted positive growth of \$885,000 in the market value since September 30th.

Mr. Lepore then reviewed the OPEB Trust Duration Analysis. The current discount rate is 6.5% and recommend reducing it to 6% which will still keep it significantly overfunded. Referred to page 10 Asset allocation 30% equities / 70% fixed income and if we adjust the portfolio to include this ratio and cease with dollar cost averaging, and invest cash that was sitting on the sidelines in the broad allocations 70% Bonds / 30% Stocks, that will satisfy the 6% return assumption and the plan will still have excess funding, while immunize approximately 21 to 22 years of projected liabilities for the OPEB plan. To summarize, the recommendation is to 1). Reduce the return on asset assumption from 6.5% to 6% and 2). Reallocate to 30% equities and 70% fixed income. Motion to adopt the OPEB recommendations made by Mr. Cassella, seconded by Ms. DeLise. The vote was unanimous. Mr. Lepore noted positive growth of \$811,000 in the market value since September 30th.

4. To consider, and if appropriate, approve Branford Community Foundation's ARPA recommendations (per the attached list) and approve the resolution.

Jim Finch gave an overview on engaging Branford Community Foundation (BCF) in the ARPA funds distribution channel process to non-profits. Mr. Finch introduced BCF's Executive Director, Liza Janssen Petra who was accompanied by Stepanie Donegan Dietz-Board chair, Amy Etzel, Chair of the ARPA review committee, and George Krivda, ARPA consultant. Ms. Petra reviewed her handout presentation entitled "ARPA Funding Recommendations" (attached) and spoke to the complexity of the application review process and timeline. Twenty-five applicants make up the \$395,000. Motion made by Mr. Vailette to adopt the ARPA funding recommendations as per the attached list, seconded by Mr. DiAdamo with a unanimous vote. Chairman Mooney recused himself for voting on the item.

**RESOLVED**: That the Board of Finance, pursuant to the efforts of the Branford Community Foundation recommends to the RTM the following ARPA allotments out of the previous ARPA allocation of \$395,000.

5. To consider, and if appropriate, approve the reallocation of \$25,000 in ARPA funds (previously returned to the Town) to Shoreline Chamber of Commerce to offset losses, and approve the resolution.

Chairman Mooney introduced the item referencing the Finance Director's memo of November 22nd ARPA Recommendations memo. Mr. Finch introduced Dee Jacob President of the Shoreline Chamber of Commerce who discussed the economic impact on revenue due to event losses and membership write-offs. Mr. Cassella made the motion to approve, seconded by Mr. Vailette. There were five yes votes, with Mr. Shelton abstaining. The resolution was approved as follows:

**RESOLVED**: That the Board of Finance recommends to the RTM a grant to the Shoreline Chamber of \$25,000. This grant will be funded through ARPA dollars previously returned to the Town and will be repurposed to offset the Chamber's revenue losses due to the pandemic.

- 6. The Board heard a presentation from Dominick Celtruda, Lead Landscape Architect with BL Companies of Meriden, CT. BL was retained by the Town of Branford a year ago to perform a two-fold project on a town wide field study, participation accessibility, and field elements/site improvements to Walsh Intermediate School. Three community public meetings took place for input. Overall estimate is \$7.5 million per the "Opinion of Probable Cost" matrix. First Selectman Cosgrove emphasized the necessity to address accessibility of the Walsh site as well as addressing the school district programmatic needs and community needs. Approximate lead time is two seasons. There was an opportunity for Board Q&A, and for the record, no votes were taken.
- 7. The Board heard a presentation from Police Chief Jon Mulhern accompanied by Deputy Police Chief John Alves and Police Commission Chair John Sousoulas regarding challenges in infrastructure and personnel in the Police Department. Additional Police staffing needs were discussed including increased call volume, type of calls, being down six officers and the anticipated need for two additional officers in the FY25 budget. Data from the "Analysis & Overview of the Growing Demands on Police Services" handout were summarized. Deputy Chief Alves updated the building project presented in the building handouts covering the renovation needs. Deficiencies and design issues throughout the building include: slab excessive moisture, water intrusion during rain, cell blocks are out of date, renovation for additional female lockers, evidence processing needs, and building deficiencies including roofing and windows, elevator no longer serviceable, additional parking at main entrance, unrestricted access to rear parking lot, reallocate administrative space on main level. Phasing in of the project and impact was also discussed. 15-18 month project with a summer start, pending approvals. No votes were taken; additional conversations will take place at future meetings and Chairman Mooney thanked the Police for their excellent presentation.

8. The Board heard a Capital Projects transfer request from Finance Director Jim Finch as per the attached detailed list of Capital Projects required to be extended, combined or closed out per the Capital Funds Ordinance Sec. 47-4 of the Town Code. Summarized by RTM Committee, the total dollar amounts are:

Public Services \$28,092 Rules & Ordinances \$3,463 Ways & Means \$3,500 Education \$16,922

Mr. Vailette made the motion to approve the transfers, seconded by Mr. Cassella. Vote unanimous.

**RESOLVED:** That the Board of Finance recommends to the RTM the approval of the Capital Funds transfers as summarized above and as per the detailed list, attached.

9. Adjournment -- The meeting adjourned at 9:18 p.m. by motion from Mr. Cassella, seconded by Ms. DeLise.

Dated this 6th day of December, 2023

Lisa E. Arpin, MMC MCTC Board of Finance Clerk

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# OFFICE OF THE TREASURER BRANFORD, CONNECTICUT



#### 1019 MAIN STREET POST OFFICE BOX 150

(203) 315-0663 FAX (203) 315-3736 WWW.BRANFORD-CT.GOV

Date:

November 22, 2023

To:

Joseph Mooney, Chairman Board of Finance

James Cosgrove, First Selectman

From:

James Finch, Finance Director

NOV 22 2023

RECEIVED

Re:

BRANFORD TOWN CLERK
Branford Community Foundation (BCF) ARPA Recommendations

Shoreline Chamber of Commerce.

#### **Branford Community Foundation**

As you may recall over the past year, the Board approved actions to reserve \$425,000 of ARPA funds to assist non-profit organizations. Additionally, the Board made a recommendation to the Board of Selectman to engage the Branford Community Foundation (BCF) to assist the town in soliciting and selecting suitable non-profit candidates.

The BCF has completed their selection process which concluded with the BCF board approving their recommendations last week. The BCF plans to make a presentation to the Board of Finance at your meeting. I attach a copy of their presentation and a resolution allocating \$395k to 25 organizations.

**Resolved:** That the Board of Finance, pursuant to the efforts of the Branford Community Foundation recommends to the RTM the following ARPA allotments out of the previous ARPA allocation of \$395,000.

Organization	BCF Recommendation
BHcare, Inc.	10,000
Branford Historical Society	8,000
Branford Land Trust	14,000
Branford Micro fund	20,000
Carrie P. Chandler Housing Development Corporation	20,000
Child Development Center	10,000
Community Dining Room	20,000
Fair Haven Community Health Care	20,000
Friends of James Blackstone Memorial Library	8,800
Legacy Theatre	35,000
Move to Heal CT	20,000
Orchard House Medical Adult Day Center	13.000

Read to Grow, Inc.	15,000
Rev. Dr. Martin Luther King, Jr. Heritage Foundation	21,200
Shoreline Arts Alliance	7,000
Shoreline Eldercare Alliance	2,000
Shoreline Village CT	10,000
Soundview Family YMCA c/o Central Connecticut Coast YMCA	15,000
Special Olympics Connecticut	20,000
Stony Creek Museum Inc.	5,000
The Branford Chorale	6,000
The Branford Electric Railway Association, Inc.	15,000
The Connecticut Hospice, Inc.	50,000
The Cove Center for Grieving Children	_5,000
Women & Family Life Center	25,000
Total	395,000

#### **Shoreline Chamber of Commerce**

As the Board may recall, the Shoreline Chamber of Commerce returned \$25,000 last August for funds allocated to the business mentoring initiative. The reasons for returning the grant stemmed from a variety of factors including, but not limited to, the timing of funds which shortened the time frame required to execute the program.

The request before the board is to reallocate these funds to offset a small portion of their revenue losses related to the pandemic. These losses were are directly linked to their inability to hold fundraising events coupled with a suspension of membership fees. Below is a breakdown of their losses based on their application to the BCF.

Summary	Branford	Guilford	Total
Event Income Loss 2021	\$43,577.32	\$43,577.32	\$87,154.64
Event Income Loss 2022	\$31,610.25	\$31,610.25	\$63,220.50
Total Event income loss	\$75,187.57	\$75,187.57	\$150,375.14
Total Membership Write offs	\$36,390.80	\$27,845.00	\$64,235.80
Totals	\$103,224.20	\$94,678.40	\$197,902.59

**Resolved:** That the Board of Finance recommends to the RTM a grant to the Shoreline Chamber of \$25,000. This grant will be funded through ARPA dollars previously returned to the town and will be repurposed to offset the Chamber's revenue losses due to the pandemic.

# **RECEIVED**

NOV 2 2 2023

% Funding
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	[4]	·	We request infrastructure improvement to install a fire detection/alert system at our headquarters, the historic Land Trust House (LTH) at 26 School St. The 1865 LTH was gifted to us by the Town in 1983 without an endowment. At LTH we conduct business, run programs, store land management equipment, and secure records for accreditation. We had a small fire in the building. The Town Building Inspector recommended a fire system, but we could not fundraise for it during COVID.	BRANFORD	TOWN CLE	RK	
Brief Summary of Request:	COVID challenged us to provide accessible client services. Clients need comprehensive services and a supportive team. Today, staff are dispersed in several locations. Our new facility brings staff together in one place. Children's offerings and capacity will expand. Extures, and furnishings will create a trauma informed setting; children will have sensory walls and a quite waiting area with engaging toys and games. ARPA funds will be used to decorate and furnish these client centered spaces.	_		We are requesting additional capital to help with the continuing increase in the number of Branford residents applying for grants. The grants are for people facing a sudden emergency beyond their immediate financial capability. Loans are for residents who are unable to qualify for traditional bank loans but are able to repay a small no interest loan up to \$3,000.	ARPA funds are being requested to support continued renovations at St. Stephen's Townhouses located at 13-15 Rogers Street in Branford. St. Stephen's is a 7-unit affordable housing community constructed in 1987 by Carrie P. Chandler Housing Development Corporation (CCHDC). Funds will be used for unit upgrades including flooring and re-painting.	We serve many families in Branford and we are expanding to meet the needs of the families searching for care/preschool for their children which has increased since COVID. We have opened an extra preschool room for this school year (which is much needed with the new kindergarten age) and are in the process of opening a second infant room. The money we are requesting would be to help us replace items that need to be replaced and purchase new equipment to help us expand.	This grant request is for dollars to purchase a cargo van for the Community Dining Room. This will allow us to pick-up more needed procurements to meet the needs of the number of meals served on the shoreline community as well as service as an outreach vehicle for bringing those in need food.
Area of Service		arts & oulture	environment	basic needs	basic needs	youth & family	basic needs
% Funding Recommended	100%	100%	106%	100%	100%	400%	100%
Recommendation	of our o. \$	88,000,000	\$14,000,00	\$20,000,00	\$20,000.00	00:098 <sup>7</sup> 015	\$20,000.00
Amount Requested Recomi	\$10,000.00	\$8,000.00	\$13,169.00	\$20,000.00	\$20,000.00	\$10,000.00	\$20,000.00
Organization Name	BHcare, Inc.	Branford Historical Society	Branford Land Trust	Branford Microfund	Carrie P. Chandler Housing Development Corporation	Child Development Center	Community Dining Room

Branford Cr ity Foundation
Recommen. to Town of Branford for ARPA Funding 2023

Organization Name	Amount Requested Recommendation	Recommendation	% Funding Recommended	Area of Sewice	Brief Summary of Request:
Fair Haven Community Health Care	\$20,000.00	220,080.00			Shoreline Family Health Care (SFHC), located at 221 West Main Street, Branford CT currently has 12 patient exam rooms and completed 16,600 patient visits in fiscal year 2023. The demand for primary care services in Branford has exceeded the exam room capacity of the facility. The ARPA grant request is to fund the renovation of the interior space to create 4 additional exam rooms. SFHC is a collabortation between Fair Haven Community Health Clinic, Inc (FHCHC) and BHcare, Inc.
Friends of James Blackstone Memorial Library	\$8,800.00	\$6.860,00	100%	arts & culture	Clean dry and secure storage for the books that we collect is an essential component for our fundraising process. We need to purchase an additional storage container to increase our storage capacity for donated books.
Legacy Theatre	\$50,000.00	90-900-5 <b>5</b> \$	70%	arts & cuiture	Legacy Theatre opened in April 2021 during Covid19 restrictions instituted by the federal government, the county of New Haven and AEA (actors union). Due to these COVID restrictions Legacy: suffered box office losses, was limited in fund raising activities, and was unable to offer the full complement of educational programming. Additionally, we were compelled to significantly increase construction costs. We are seeking ARPA funds to compensate for losses and expenditures totaling over \$210k.
Move to Heal CT	\$50,000.00	\$20,000,00	40%	mental health	Our funding request for \$50,000 is to cover revenue lost as a result of our difficulty in fundraising and the decrease in donations during the COVID-19 pandemic. Our organization was established at the start of the pandemic and experienced a reduction in donations directly related to the pandemic. Despite the minimal amount of donations we received, we remained committed to providing services throughout 2021 and still to this day.
Orchard House Medical Adult Day Center	\$13,000.00	\$13.505.00	100%	seniors	The grant request will help Orchard House cover costs incurred in expansion of existing programming. We want to increase capacity to serve our clients and families effectively. It will help with planning and implementing projects in both professional and operational services.
Read to Grow, Inc.	\$20,000.00	\$15,006.00	75%	youth & family	ARPA funding will enable Read to Grow to deepen and extend our reach to families in need in Branford and allow us to partner with childcare providers and the food partry to ensure we are distributing books to families who need them most via our book requests, Bookmobile, and any baby born in Branford who receives our Books for Bables programming.
Rev. Dr. Martin Luther King, Jr. Heritage Foundation	\$34,000.00	\$21,200.00	. 82%	DEI	Remembering Dr. King's birthday provides an opportunity for people to educate those who don't know about him, release tensions (mental), and add to the culture. Black history month is about educating the community on the achievements and contributions of African Americans, who supports the culture. Our current scholarship program allows us to make these funds available through all 4 years of college or trade school of ea student and well as support other local charitable organizations.

Branford Cc 1y Foundation
Recomment , to Town of Branford for ARPA Funding 2023

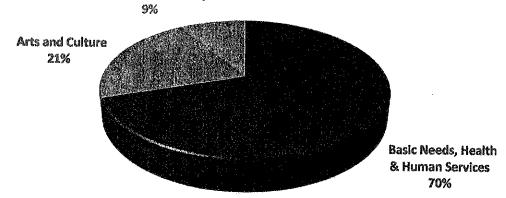
for two and a haif years and in particular the ability to host our annual "Celebration of | Fewer members of the Branford community participated in our programs, donated to from membership dues during the pandemic. Due to the pandemic we were unable to resulting in a loss that has affected us substantially. Additionally, COVID prevented us faunch a membership campaign and had to reduce our services, which contributed to Covid. The cancelling of two quarry tours, paid field trips for schools, seniors, and scout Enforcement Torch Run has been a top donor to SOCT for many years. Lenny's "Tip a We have been a fully sustainable organization since 1975. We are just starting to build he Shore Line Trolley Museum is seeking reimbursement due to our inability to serve located in Branford, CT and serves a large portion of the Branford community through our entire operational system with a strategic planning project, led by a professional neither could meet for fund raising activities. The Branford Police Department, Law educational and guiding educational source for Branford Seniors we need to review momentum after returning last fall but the loss of membership has severely reduced Shoreline Eldercare Alliance lost the ability to present in-person educational events he Soundview Family YMCA experienced great loss in revenue during the height of Olympics Connecticut to replace some of the funds lost during the Covid years when Cop" is their biggest event. The Covid years also saw a change in the local program the pandemic. Although never closing to our service for those in need, collection of troops, and a fundraiser resulted in a total revenue loss of more than \$5000. Covid our organization, attended our fundraisers, and participated in our silent auctions, ARPA funds will be used to make up for lost revenue that would have been gained discounts, and "CT Summer at the Museum" participation. Our ability to return to Due to COVID, Shoreline Arts Alliance lost funding from the Branford community. Branford residents during the Covid-19 pandemic. The museum campus is largely The Stony Creek Museum requests reimbursement for the loss of revenue due to interrupted our efforts to develop a video library on Branford history that can be distributed to schools, libraries, and a broad population. This grant would help to our income by decreased dues, less people fundraising, purchasing tickets for our Healthy Aging" event for seniors. In order to get back to fully functioning as an This is a request from two organizations, both local but associated with Specia from making new connections and securing new funding within the Branford membership and program fees, combined with increased expense for safety management and these fund will help new leadership time to get organized. normal has been slowed by post-covid inflationary costs and loss of volunteer family and individual memberships, library pass discounts, military and senior planner for not-for- profit organizations. We need funding assistance. provide alternative methods to mediate learning loss caused by Covid. neasures, left a deficit we are still attempting to recover from. Brief Summary of Request: concerts and seiling ads for our program. nembership decline. community. workforce. Amount Requested Recommendation! Recommended Area of Service arts & culture youth & family youth & family arts & culture arts & culture arts & culture seniors seniors % Funding 100% 58% 100% %29 100% 30% 100% 71% \$2,000,00 \$10,000,00 \$15,000.00 \$15,000.00 \$20,000.00 \$5,000,00 \$6,000.00 \$12,000.00 \$2,000.00 \$50,000.00 \$5,000.00 \$10,000.00 \$30,000.00 \$15,000.00 \$8,400.00 Soundview Family YMCA c/o Shoreline Eldercare Alliance Organization Name Central Connecticut Coast Stony Creek Museum Inc. Railway Association, Inc. Shoreline Arts Alliance The Branford Chorale The Branford Electric Shoreline Village CT Special Olympics Connecticut YMCA

Branford Cc 'y Foundation Recomment to Town of Branford for ARPA Funding 2023

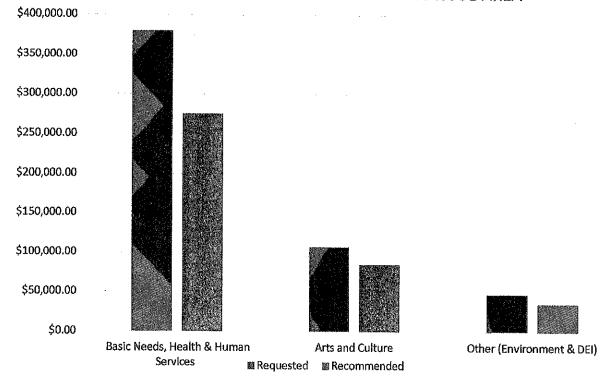
			% Funding		
Organization Name	Amount Requested	Amount Requested Recommendation Recommended	Recommended	Area of Service	Diles Summary of Requests
The Connecticut Hospice, Inc.	\$75,000.00	\$50,600.06	%29	heath	Connecticut Hospice (CTH) is requesting reimbursement for income loss associated with its inability to hold in-person fundraising events in 2021 and 2021 due to COVID restrictions. These events have a significant place in generating revenue to close the financial gap for non-reimbursed services and operational expenses.
The Cove Center for Grieving Children	\$5,000.00	\$5,080.00	100%	youth & family	The Cove Center for Grieving Children is requesting a grant to fund our free programs for grieving children and their families, including our Family Program. Our Family Program served 91 families in the fiscal year 2022-23, and we plan to increase the reach of our organization so that waitlisted families can also receive free grief support services.
Women & Family Life Center	\$25,000.00	\$25,000.00	100%	basic needs	Unfortunately, we have seen a loss in individual donations as well as a decrease in the available grant funding. At the same time, there has been a substantial increase in new people needing services, current participants requiring more, and individuals being unable to pay for the services they desperately need. To meet the needs of those we serve and the community, we removed the cost of all of the Center's services, and all staff were made full-time.
	\$534,369.00	\$395,000.00			
Shoreline Chamber of Commerce	\$35,000.00	Referred to Town			The ARPA review committee determined that the Shoreline Chamber of Commerce has experienced negative financial impact from COVID. The committee also determined, however, that the Chamber should not be considered for funding from the Town of Branford's allocation for charitable organizations. Instead, in consultation with Town leadership, we have referred your request to the Town of Branford for separate consideration.
Branford Village Foundation	\$10,000.00	\$0.00			Not recommended for funding.

# DISTRIBUTION OF FUNDING RECOMMENDATIONS BY Other ISSUE AREA

(Environment & DEI)



## FUND REQUESTED v. RECOMMENDED BY ISSUE AREA



# **Capital Projects Transfer Request**

# Item #8 Meeting Handout

<u>DEPT</u>	<u>org</u>	<u>OBJ</u>	PROJECT	ACCOUNT DESCRIPTION	REQUEST	AVAILABLE BUDGET
PUBLIC SERVICE	<u> </u>					
FROM: Gen Govt Bldgs Public Works	70041170 70043010	544300 579 <b>4</b> 80	21313 21316	Future Energy Savings Projects Paving - Town Parking Lots	Transfer/Combine Transfer/Combine	25,000.00 3,091.84 28,091.84
TO: Public Works Gen Govt Bldgs	70043010 70041170	579480 544300	22329 24304	Paving - Town Parking Lots Future Energy Savings Projects	Increase FY22 Project Increase FY24 Project	3,091.84 25,000.00 28,091.84
RULES & ORDIN	IANCES					
FROM: Water Pollution Control	70043030	579250	21229	Generator Restoration Program	Transfer/Combine	3,462.83
TO: Water Pollution Control	70043030	57 <del>9</del> 250	24229	Generator Restoration Program	Increase FY24 Project	3,462,83
WAYS & MEANS	<u>5</u>					
FROM: Parks & Open Space	70045050	579480	20316	Pisgah Brook Preserve Improvements	Extend	3,500,00
TO: Parks & Open Space	70045050	579480	2331,0	Parks & Open Space Improvements	Increase FY23 Project	3,500.00
EDUCATION CO	MMITTE	<u>E</u>				
FROM: Board of Education Blackstone Library	70048000 70046010	544300 579300	20409 21303	BOE - System Wide Roofing Repairs JBML - Furniture & Fixtures	Extend Extend	3,052,00 13,535,00 16,587,00
TO: Board of Education Blackstone Library	70048000 70046010	544300 599138	24xxx 24208	BOE - System Wide Roofing Repairs Transfer - JBML Sinking Fund 719	New Project Increase FY24 Project	3,052,00 13,535,00 16,587.00
FROM: Board of Education Board of Education	70048000 70048000	579350 579350	18404 21404	BOE Vehicles BOE Vehicles	Close Close	50.00 285.00 335.00
TO: Board of Education Board of Education	70048000 70048000	599100 599100	18404 21404	Transfer to General Fund Transfer to General Fund	Project Closed Project Closed	50.00 285.00 335.00

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