



**Axon Enterprise, Inc.**  
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 Scottsdale, Arizona 85255  
 United States  
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 Domestic: (800) 978-2737  
 International: +1.800.978.2737

Q-498855-45317.809CG

Issued: 01/26/2024

Quote Expiration: 08/23/2024

Estimated Contract Start Date: 11/15/2024

Account Number: 163049

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
Branford Police Dept. - CT 33 Laurel St Branford, CT 06405-3610 USA	Branford Police Dept. - CT 33 Laurel St Branford CT 06405-3610 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Matt Dearing Phone: Email: mdearing@axon.com Fax:	David Galdenzi Phone: 2034102654 Email: dgaldenzi@branfordpolice.com Fax: 203-483-1992

**Quote Summary**

Program Length	60 Months
<b>TOTAL COST</b>	<b>\$297,204.00</b>
<b>ESTIMATED TOTAL W/ TAX</b>	<b>\$297,204.00</b>

**Discount Summary**

Average Savings Per Year	\$13,173.60
<b>TOTAL SAVINGS</b>	<b>\$65,868.00</b>

**Payment Summary**

Date	Subtotal	Tax	Total
Oct 2024	\$54,871.92	\$0.00	\$54,871.92
Oct 2025	\$57,066.79	\$0.00	\$57,066.79
Oct 2026	\$59,349.47	\$0.00	\$59,349.47
Oct 2027	\$61,723.44	\$0.00	\$61,723.44
Oct 2028	\$64,192.38	\$0.00	\$64,192.38
<b>Total</b>	<b>\$297,204.00</b>	<b>\$0.00</b>	<b>\$297,204.00</b>

Quote Unbundled Price:	\$363,072.00
Quote List Price:	\$305,484.00
Quote Subtotal:	\$297,204.00

**Pricing**

*All deliverables are detailed in Delivery Schedules section lower in proposal*

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
<b>Program</b>									
Fleet3A	Fleet 3 Advanced	20	60	\$302.56	\$254.57	\$247.67	\$297,204.00	\$0.00	\$297,204.00
<b>Total</b>							<b>\$297,204.00</b>	<b>\$0.00</b>	<b>\$297,204.00</b>

## Delivery Schedule

### Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
Fleet 3 Advanced	100469	AXON FLEET 3 - SIM INSERTION - ATT FIRSTNET	14	10/15/2024
Fleet 3 Advanced	11634	AXON FLEET - CRADLEPOINT IBR900-1200M-B-NPS+5YR NETCLOUD	14	10/15/2024
Fleet 3 Advanced	70112	AXON SIGNAL - SIGNAL UNIT	20	10/15/2024
Fleet 3 Advanced	71200	AXON FLEET - AIRGAIN ANT - 5-IN-1 2LTE 2WIFI 1GNSS BL	14	10/15/2024
Fleet 3 Advanced	72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	20	10/15/2024
Fleet 3 Advanced	72040	AXON FLEET - TAP REFRESH 1 - 2 CAMERA KIT	20	10/15/2029

### Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Fleet 3 Advanced	80400	AXON EVIDENCE - FLEET VEHICLE LICENSE	20	11/15/2024	11/14/2029
Fleet 3 Advanced	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	20	11/15/2024	11/14/2029
Fleet 3 Advanced	80402	AXON RESPOND - LICENSE - FLEET 3	20	11/15/2024	11/14/2029
Fleet 3 Advanced	80410	AXON EVIDENCE - STORAGE - FLEET 1 CAMERA UNLIMITED	40	11/15/2024	11/14/2029

### Services

Bundle	Item	Description	QTY
Fleet 3 Advanced	73391	AXON FLEET 3 - DEPLOYMENT (PER VEHICLE)	20

### Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Fleet 3 Advanced	80379	AXON SIGNAL - EXT WARRANTY - SIGNAL UNIT	20	10/15/2025	11/14/2029
Fleet 3 Advanced	80495	AXON FLEET 3 - EXT WARRANTY - 2 CAMERA KIT	20	10/15/2025	11/14/2029

## Payment Details

<b>Oct 2024</b>						
<b>Invoice Plan</b>	<b>Item</b>	<b>Description</b>	<b>Qty</b>	<b>Subtotal</b>	<b>Tax</b>	<b>Total</b>
Year 1	Fleet3A	Fleet 3 Advanced	20	\$54,871.92	\$0.00	\$54,871.92
<b>Total</b>				<b>\$54,871.92</b>	<b>\$0.00</b>	<b>\$54,871.92</b>

<b>Oct 2025</b>						
<b>Invoice Plan</b>	<b>Item</b>	<b>Description</b>	<b>Qty</b>	<b>Subtotal</b>	<b>Tax</b>	<b>Total</b>
Year 2	Fleet3A	Fleet 3 Advanced	20	\$57,066.79	\$0.00	\$57,066.79
<b>Total</b>				<b>\$57,066.79</b>	<b>\$0.00</b>	<b>\$57,066.79</b>

<b>Oct 2026</b>						
<b>Invoice Plan</b>	<b>Item</b>	<b>Description</b>	<b>Qty</b>	<b>Subtotal</b>	<b>Tax</b>	<b>Total</b>
Year 3	Fleet3A	Fleet 3 Advanced	20	\$59,349.47	\$0.00	\$59,349.47
<b>Total</b>				<b>\$59,349.47</b>	<b>\$0.00</b>	<b>\$59,349.47</b>

<b>Oct 2027</b>						
<b>Invoice Plan</b>	<b>Item</b>	<b>Description</b>	<b>Qty</b>	<b>Subtotal</b>	<b>Tax</b>	<b>Total</b>
Year 4	Fleet3A	Fleet 3 Advanced	20	\$61,723.44	\$0.00	\$61,723.44
<b>Total</b>				<b>\$61,723.44</b>	<b>\$0.00</b>	<b>\$61,723.44</b>

<b>Oct 2028</b>						
<b>Invoice Plan</b>	<b>Item</b>	<b>Description</b>	<b>Qty</b>	<b>Subtotal</b>	<b>Tax</b>	<b>Total</b>
Year 5	Fleet3A	Fleet 3 Advanced	20	\$64,192.38	\$0.00	\$64,192.38
<b>Total</b>				<b>\$64,192.38</b>	<b>\$0.00</b>	<b>\$64,192.38</b>

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

## Standard Terms and Conditions

### Axon Enterprise Inc. Sales Terms and Conditions

#### Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at [www.axon.com/legal/sales-terms-and-conditions](http://www.axon.com/legal/sales-terms-and-conditions)), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

#### ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at [www.axon.com/legal/sales-terms-and-conditions](http://www.axon.com/legal/sales-terms-and-conditions)), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

#### Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

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Signature

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Date Signed

1/26/2024

